

Reading Between between the Lines

Reading Between the Lines

- Use public records and MLS records to get a much better understanding of a property
- 💈 Ownership
- 📁 Value
- 💈 Loan Details
- 📁 Liens

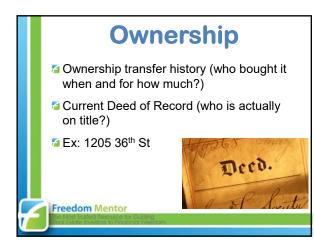
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Local Departments

- NETRonline.com (Public Records Tab)
- Recorder's Office (aka Register of Deed, County Clerk of the Court, etc)
- Property Tax Collector (aka Trustee, Tax Office, etc)
- Tax Appraiser (aka Tax Assessor, etc)
- Zoning, Building, Planning

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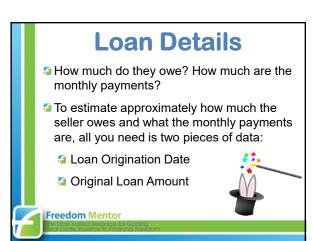


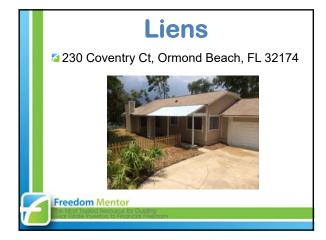
Value

- What did seller pay for property & when?
- How did they finance that purchase?
- Was it ever refinanced? If so, figure out the appraisal amount.
- Study all previous listing attempts



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